

5 Mistakes Families Make When Choosing an Estate Planning Attorney

MISTAKE #1 — Choosing a Cheaper Online Option

Cheap, online options are not as “easy to use” as they claim and they can actually cost you more in the end. Even if you follow the instructions to a tee, there are numerous unfortunate traps that you wouldn’t think twice about unless you practice in this area. More often than not, you or your family will have to hire an experienced estate planning attorney to clean up the mess.

SOLUTION — Susan Hunt Law. We put YOUR INTEREST FIRST by creating tailored, customized, and personalized estate plans. We work with you to examine your particular situation and guide you through the often confusing maze of financial and legal decisions in order to create an estate plan that best protects you and your family.

MISTAKE #2 — Choosing an Attorney Who Will Charge You Hourly

There are estate planning attorneys out there who base their business on billable hours. Billing clients for every meeting, every minute spent working on documents, and every phone call. These attorneys are looking to bill you for as much time as they can, which will probably leave you with the same false security as what you would receive from the cheaper online option.

SOLUTION — Susan Hunt Law. Our estate plans are based on FLAT FEES. You will choose the estate plan and flat fee that works best for you and your family. We want you to ask all your questions without worrying about being billed for our time.

MISTAKE #3 — Choosing An Attorney Who Does Not Focus On Your Unique Situation

The way most estate planning attorneys present themselves, it seems like we are all the same. Offering the same services for relatively the same fees. **WE ARE NOT ALL THE SAME.** Many attorneys push the product that gives them the most return without educating you of your options. They are focused on drafting your documents and designing your plan for a one time transaction.

SOLUTION — Susan Hunt Law. We will EDUCATE YOU about the difference between a will and a trust and provide you the pros and cons of choosing one plan over the other based on your specific situation. Our goal is to build a lasting relationship with you so we can ensure your plan stays up to date and works when your family needs it.

MISTAKE #4 — Not Ensuring There Is A Plan In Place To Update Your Documents

Throughout your life, things change: you change; your assets change; your family changes; and the law will definitely change. If your plan is not updated as these changes occur then your plan will fail when your family needs it.

SOLUTION — Susan Hunt Law. We check in periodically with our clients to keep affairs up-to-date. We will even REVIEW YOUR PLAN FOR FREE every 3 years (and annually through our VIP Membership Program) to make sure your plan will play out the way you want it to.

MISTAKE #5 — Expecting Poor Service And Receiving It

Attorneys do not have the best reputation. Have you or someone you know experienced phone calls never being returned, surprise invoices, or an overall unaccommodating interaction? You deserve better!

SOLUTION — Susan Hunt Law. WE ANSWER OUR PHONES and if we miss your call then expect a call back in 24 hours. Plus, our estate plans are based on flat fees so there will never be any surprises. We have a unique system in place and will hold your hand throughout our easy and painless process, educate you so you can make informed decisions that will work best for your family, and work to build a lifetime, ongoing relationship with you.

BOTTOM LINE — You know you want an attorney who can confidently help you make good decisions.

Choosing the right attorney is an investment of time and money. By choosing Susan Hunt Law, you will feel educated, empowered, and know the decisions you are making are the best for you and your family.

Take Control of Your Life and Ensure the Well-Being and Care of Your Family with a
COMPLIMENTARY Family Wealth Planning Session at Susan Hunt Law!

Call us today at 336-373-9877

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